From: aaron@urbanplaceconsulting.com Subject: RE: NoHo 2017 new pay steps Date: December 22, 2016 at 12:15 PM

To: Hector.Romero@securitasinc.com



I hope not. I kept the bill rates at the same multiplier we've been at.

Aaron Aulenta
Urban Place Consulting Group
aaron@urbanplaceconsulting.com

----- Original Message -----

Subject: RE: NoHo 2017 new pay steps From: < Hector.Romero@securitasinc.com > Date: Thu, December 22, 2016 11:57 am To: <aaron@urbanplaceconsulting.com >

Hi Aaron by any change did you increase a 2% to the bill rate for the new loads for 2017.

Thanks,

Hector Romero, Branch Manager• Securitas Pacific Region Los Angeles Area • 1055 Wilshire Blvd, Suite 1600 • Los Angeles, CA 90017 213.637.5500 (office) • 213.276.5864 (cell) • 818.532.1742 (fax)



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From: aaron@urbanplaceconsulting.com [mailto:aaron@urbanplaceconsulting.com]

Sent: Thursday, December 22, 2016 11:44 AM

To: Hector Romero (60476)

Subject: NoHo 2017 new pay steps

Hi Hector,

Beginning January 1, 2017 NoHo will begin a new pay scale (see below). See the attached for pay rates per position and corresponding bill rates.

We're eliminating the 90 day increase step so those 2 people currently at that rate (Garcia and Mora) will move

back to the new starting rate of \$12/hour. It's a bump in pay despite the step going backwards.

I also added a step 4 to both the LT and Captain positions.

Any questions let me know.

D'i D t i	Jan 2017-June 2017	Bill Rates	July 2017- December		Bill Rates
Bike Patrol Start 90 Days	\$12.00		lose step	\$13.00	
1 Year 2 Year	\$12.50 \$13.00		3673	\$13.50 \$14.00	
3 Years SLO	\$13.50			\$14.50	WASK OF BE
Start 90 Days	\$12.50		lose step	\$13.50	(19.672)
1 Year 2 Year 3 Years	\$13.00 \$13.50 \$14.00	619	217	\$14.00 14.5 \$15.00	2071
Lieutenant LT (3 years)	\$15.25			\$15.25	
LT (4 years)	\$15.75			\$15.25 \$15.75	512.52
Captain Captain (3 years)	\$17.50			\$17.50	505 00
Captain (4 years)	\$18.00			\$18.00	22 6,74

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